

ALL ONE OCEAN

A project of Earth Island Institute

Educating our Communities, Protecting our Ocean



All One Ocean Development/Fundraising Intern 2019 Job Description

Reports to: Director

Hours per week: 10-15 hours per week

Location: work from home

Description of the organization:

All One Ocean's mission is to educate our communities about litter entering our waterways and how it affects our health and our environment. We believe the solution to degradation of our waterways starts with education, and we provide crucial education through our two primary programs: Ocean Warriors (OW), our elementary school environmental leadership program, and our Beach Cleanup program. Bay Area based All One Ocean, a Project of Earth Island Institute, was founded by Hallie Iglehart in 2010 after encountering a seagull entangled in fishing line on her daily beach walk. Iglehart untangled the bird, but knew her work wasn't finished and she developed a simple yet powerful tool – Beach Clean Up Stations, which have been used to remove over 1.1 million pieces of trash since their inception. Since 2011, All One Ocean has installed over 54 Beach Clean Up Stations in California, Baja, Hawaii, Iowa and Alabama. Complementing this work we focus our education primarily around Ocean Warriors, our third-grade environmental leadership program and monthly beach clean ups. Ocean Warriors is focused on our youth. This yearlong, Project-Based Learning program is a sustainable approach to changing behaviors at the source and creating a new generation of environmental leaders, making beneficial daily choices for our environment. Tying in our Ocean Warriors and Beach Clean Up Station programming, we organize education based beach clean ups to entire communities focused on community building, team work and gaining a deeper understanding of how pollution effects our global eco-systems.

Summary: The position of **Development Intern** will be for at least 6-9 months, with the potential of renewal, based on performance. This internship will provide you with substantial experience in nonprofit development and management; grant writing, researching donor prospects, and solicitation strategies.

Responsibilities

- Researching new foundations for grants
- Researching potential donors
- Crowd Source Funding
- Grant Writing and Reporting
- Writing and managing appeals
- Researching and implementing fundraising opportunities
- Researching and developing Corporate Sponsorships
- Researching and developing Station Sponsorships
- Researching and developing legacy program
- Managing and reorganizing AOO current donor base

Preferred Qualifications:

- College student or professional
- Positive, outgoing and charismatic demeanor
- Confident in their ability to reach out for "asks"
- Self-motivated and excels at taking on new tasks, able to work independently
- Interested in fundraising and is excited to find ways to maximize results
- Accepts direction easily
- Excellent communication skills both written and verbal
- Passionate about the Ocean and how to eliminate Ocean debris

Compensation: unpaid but the experience is priceless!

To apply: send a cover letter and resume to: info@alloneocean.org

Nicole Cibellis, Director
PO Box 1164
Mill Valley, CA 94942
www.AllOneOcean.org
510 859 9198



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